

**Fortress**<sup>®</sup>  
UNINTERRUPTIBLE POWER SYSTEMS

750VA to 3kVA  
Pure, sine-wave power  
protection for network  
computing.

# Best

# Power never stops

Built to Protect:

**Network** Workstations > UNIX Workstations

CAD/CAM/CAE Workstations >

Departmental Servers > Desktop

**Servers** > Small Business Servers > PCs

A photograph of a Best Power Fortress UPS unit, showing its front panel with various outlets and indicators. The unit is white and blue, with the Best Power logo and 'FORTRESS' branding visible. The background is a blurred image of a computer keyboard.

**Best  
Power**  
UNINTERRUPTIBLE  
POWER SYSTEMS

Are You Power  
Protected?

## Networks – The Nerve Center of Modern Business

Networks are the central nervous system of corporate America. They provide the brain and **backbone** for modern information management...processing and transmitting the data so **vital** to bottom-line success, supervising and coordinating the operation of countless transactions every second of every day.

Because of their sensitivity and complexity, these **dynamic** systems pose formidable **challenges** to the management information professionals charged with keeping them up and running.

# Best

# Power Fortress



## Networks Require Clean Power

Like the real-life central nervous system, networks require an **unimpeded flow** of impulses - to do their jobs efficiently. That means clean, **reliable, uninterruptible power.**

It's there

"With Best Power Fortress, we know our complete Internet system will remain running during power outages, and that our equipment will be protected, as well!"

John Hrusovszky  
T-Net, Inc.  
Auburndale, WI

when

your

network

needs

it.

## Why UPS?

With increasing demands from ever more sensitive equipment, bad power is an unfortunate reality, and the forecast is that it will get worse...placing stress on electrical components, which can lead to premature wear and tear on mission-critical equipment, and disruptive downtime.

The annual cost of lightning-related outages to North American industry alone exceeds \$1.4 billion\* Furthermore, power outages are the number one cause of business disruptions.\*\*

Isn't it time you protected your business operations with an uninterruptible power system?

### Downtime Is Expensive

According to recent data published by *InternetWeek*\*\*\*, the cost of network downtime for a medium-sized LAN is estimated at \$18,000 per hour. UNIX networks have an estimated downtime cost in excess of \$38,000 per hour. These figures do not measure the additional cost of lost revenue, or the frustration your customers experience.

One sure way to lower downtime is to make certain your network has access to clean power at all times.

### Networks Require Full Manageability and Control

As the business nerve center, networks must have the capability to supervise and coordinate the massive flow of information coursing through their systems day by day. Intelligent communications features help you quickly diagnose and respond to system and power

problems, optimizing network operation and availability. But these management and control functions rely heavily on the quality and dependability of components in the power delivery process.

### Networks Have Specific Configuration Considerations

Just as no two human bodies are exactly the same in every detail, differences in technology, applications, size and corporate goals make each network a distinct information management entity, fulfilling a distinct task... from providing interoffice e-mail and communication for 12 people, to running the order entry operation for a multi-billion-dollar corporation. As the application, size and criticality of these networks change, their power requirements also must change.

\*National Lightning Safety Institute, Louisville, Colorado (website: [www.lightningsafety.com](http://www.lightningsafety.com)).

\*\*Contingency Planning & Management/Ernst & Young LLP Business Contingency Benchmark Survey (website: [www.contingencyplanning.com](http://www.contingencyplanning.com)).

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Best Power

# Fortress

Benefits & Features

- > **New Best Dock™ communications slot** gives you the ability to add connectivity options, including PC interface via the Internet. (750VA-2250VA)
- > **New built-in transient voltage surge suppression (TVSS)** protects phone line or modem connections. (750VA-2250VA)
- > **New user-programmable voltage switch points** allow you to customize the power of advanced voltage regulation to your specific application. (750VA-2250VA)
- > **New enhanced recharge time** helps ensure that your equipment has continuous power. (750VA-2250VA)
- > **Protects against spikes, sags, surges, noise, and lightning.**
- > **Maintains critical power flow** – helps safeguard hard-to-replace data.
- > **Smooth sine-wave output** is ideal for sensitive and mission-critical equipment that requires pure, continuous power.
- > **Offers comprehensive power protection solution** with CheckUPS® II Suite power monitoring and shutdown software compatible with most major operating systems.
- > **User-friendly design, installation and operation.**
- > **Best Power PowerSteady™ voltage regulation** provides maximum system availability and allows you to ride out under- and overvoltages without draining the battery. (750VA-2250VA)
- > **Windows 95 Plug and Play** allows easy installation. (750VA-2250VA)
- > **User-replaceable batteries** offer reduced maintenance and service costs. (750VA-2250VA)
- > **U.S. and international voltages and frequencies** available.

## Best Power Solutions



Best Power Rackmount Fortress Provides Ideal Power Protection for Network Computing.

### Best Power Fortress UPS... Providing Clean, Sine-wave Power to Your Network

Best Power has built the Fortress UPS to provide the clean, reliable, electric power required to keep the nerve center of your business operations – your network – up and running.

**Fortress delivers pure, smooth sine-wave power.** Fortress regulates the utility's line voltage, preventing the harmful effects of undervoltage, overvoltage, spikes and lightning, conserving battery power for when you need it most: during an outage.

**Fortress – One of The Most Reliable UPSs in Its Class**

**Built-in self-diagnostic routines** enable you to spot, diagnose and respond to power

The Fortress Mean Time Between Failure (MTBF), measured at over 280,000 hours, is the highest in the industry.

### Fortress Integrates with Your Network

A comprehensive range of Best Power connectivity solutions allows Fortress to essentially become an integral part of your network – enabling you to communicate with your system and control its operation when required.

All Fortress UPS models come packaged with free Best Power™ CheckUPS II Suite comprehensive power management and shutdown software (with connecting cable). CheckUPS II Suite furnishes system administrators and computer users with a record of critical power events and UPS activity on an event log, helping

room, or miles away. Best Power SNMP Adapters provide a self-contained link between the Best Power uninterruptible power system (UPS) and an Ethernet LAN/WAN. The adapters also have one important advantage over software as a management tool: even if the protected device goes down, the UPS can still communicate with the system administrator via the SNMP Adapter. The administrator may even be able to use the UPS to reboot the device.

### A Comprehensive Selection of Models to Fit Your Network's Needs

Because each network is unique in terms of layout, size, configuration and power requirements, Best Power has designed more than 30 different models of Fortress – from 750VA to 3kVA tower formats to 2U-high rackmounts (720VA to 1420VA). Fortress gives you choices in runtimes, international and domestic voltages and frequencies (120/230V, 60/50Hz operation). You can select the one which one best fits your network's power protection requirements.

"We were having problems on a regular basis protecting our IBM AS/400. Since installing a **Best Power Fortress** unit, we've been **trouble-free!**"

**Scott Wittrock**  
Bierschbach Equipment  
Sioux Falls, S.D.

problems as they occur, helping safeguard your equipment against premature breakdown, and your data against power-related corruption or loss.

**User-replaceable batteries** (750VA-2250VA models) allow battery maintenance or replacement without having to power down your UPS and your network... continuous, uninterrupted power.

them spot, diagnose and react more effectively to problems as they happen. CheckUPS II Suite provides enhanced capabilities for UPS monitoring and unattended system shutdown for most popular operating systems.

Best Power Simple Network Management Protocol (SNMP) hardware adapters are also available to enable system administrators to easily monitor and manage remote UPSs that protect key network devices like servers, routers, and hubs - which may be in the next

Anyone with an earlier version of CheckUPS II may download the new software free of charge from the Best Power Web site at <http://www.bestpower.com>.

## Fortress... Providing Electric Power to Run Your Network

Don't leave the nerve center of your operation – your network – vulnerable to power problems. Prolong the life of your mission-critical equipment... safeguard your body of hard-to-replace data. With Fortress UPS models, Best Power Never Stops... providing the electric power you need to run your networks.

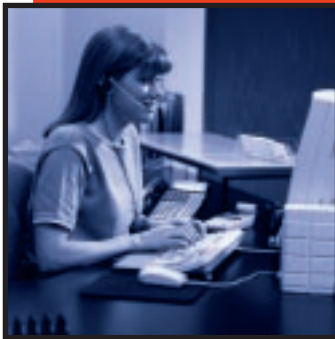
## Warranties and Service

Best Power Fortress UPS models come with a standard two-year limited warranty against factory workmanship defects. Under our exclusive "Double Lifetime" limited warranty, Best Power will factory-repair Fortress units due to damage from lightning strikes at no charge, and pay up to US\$25,000 for damage to your connected equipment resulting from a spike or surge (U.S. and Canada only). Several extended and comprehensive warranties also are available; contact Best Power for details.

Best Power also offers a complete selection of service plans for all its products. These cost-effective plans offer different levels of service, allowing you to choose the plan that best meets your needs.

## Extended-Runtime Battery Packs

Best Power offers external battery packs to extend the runtimes on select Fortress UPS models. Extended-Runtime Battery Packs can extend runtimes from many minutes to several hours. Battery packs are easy to install and are designed to look like the UPS units. They fit your office environment with minimum floor space and require only standard ventilation.



From sales to service, Best Power never stops. We provide responsive, reliable service, doing whatever it takes to be the only power protection source you need.

RACKMOUNT FORTRESS  
750VA TO 2250VA



NEW! TOWER FORTRESS  
750VA TO 2250VA



TOWER FORTRESS  
3KVA





## Best Power Never Stops

We are a global leader in the design, manufacture, marketing, and servicing of UPSs. Our units protect equipment for thousands of customers, from multi-million dollar corporations to home office entrepreneurs. Our comprehensive product line from 280VA to 220kVA safeguards mission-critical applications ranging from network computing operations, telecommunications systems, and mainframe installations to individual PCs and workstations. Because Best Power Never Stops – delivering innovative, dependable products...providing responsive, reliable service...doing whatever it takes to be the only power protection source you need.

